

2021 Agent Incentive Program



MEDICO®
INSURANCE COMPANY

SPRING INTO ACTION



Sell Dental or Hospital Indemnity plans and earn generous incentives.

Many of your clients could use supplemental Dental and Hospital Indemnity coverage. Now you can be rewarded for bringing it to them. This new incentive program is for new agents and contracted agents who haven't written a Dental or Hospital Indemnity policy in the last six months.

Valid for policies written in May, June, and July 2021.

Contact your marketer for more information.

Don't miss this opportunity to protect your clients and boost your bottom line.



How it works

SUBMIT AND ISSUE

3 qualifying Dental or Hospital Indemnity policies

EARN

\$200 one-time payout

SUBMIT AND ISSUE

3 additional qualifying policies

EARN

Extra \$100 payout

Please note: Dental and Hospital Indemnity sales may be mixed and matched to qualify toward your bonus program totals.

Medico 2021 Agent Incentive Program details and rules:

1. Only Integrity agents who have not written a Dental or Hospital Indemnity application since Dec. 1, 2020, are eligible for the incentive.
2. Qualifying policies include Dental and Hospital Indemnity plans from Medico Insurance Company.
3. Applications must be dated between May 1, 2021, and July 31, 2021.
4. An agent can achieve two payouts:
 - a. \$200 for the first three approved and taken applications
 - b. \$100 for an additional three approved and taken applications
5. Payouts will occur approximately 45 days after qualifying.
6. Policies must be approved before the payout to be eligible.
7. Medico makes the final determination on bonus program eligibility and reserves the right to discontinue or amend this incentive program at anytime.
8. Agents must remain in good standing and be actively contracted with Medico at the time of payout.
9. The value of any award will be reported as income to the awarded recipient in accordance with the rules and regulations of the Internal Revenue Service. To the extent that the value of any award will be included in the recipient's income, the recipient will be responsible for any taxes due. Agents may wish to consult a tax professional as to how this may affect them.
10. By participating in this program, agents agree to release and hold harmless Medico, its affiliates, owners, employees, officers, directors, and agents from any and all liability for any injury, loss, or damage of any kind arising from or in connection with award eligibility or participation. This release shall include actual, special, incidental, consequential, or punitive damages connected in any way with eligibility and participation in this program.
11. The laws of the state of Iowa shall govern the rules related to this award program. Participants consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that may be in place between the agent and Medico Insurance Company.
12. Medico Insurance Company further reserves the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible. All incentive decisions made by Medico are final. This bonus is not transferable.
13. Chargeback will be assessed on any policy that does not become effective.



For agent use only. Not for consumer solicitation.
Medico® is a registered trademark owned and licensed by Medico Insurance Company.
© 2021 Medico Insurance Company. All rights reserved.